
If You're Not Being Pushed, You're Being Pulled

In life we are either pushing forward toward what we want or we are being pulled. When we are being pulled we don't have much control. Others are leading us toward what they want for us rather than what we need for ourselves. It is common to be pulled. Being pulled means we don't have to make choices or take risks. When things go wrong it's not our fault. If we leave the decision making up to others they take the blame when things don't go our way. When we are pushing we are moving forward, sometimes to the unknown. Similar to pushing a door open, we start walking in before we can see what is there.

To be successful, you have to find a way to push. Push yourself in business, push yourself in decision making and push yourself to be comfortable being uncomfortable. Its like football. The defense is trying to pull you down (tackle you) so you can't score. The offense is pushing forward trying to score; trying new things each down to find the opportunity to push to the end zone. You can't win the game unless you score.

This week play offense. Push forward to what you really want. Don't allow others to pull you in any direction – especially downward! Be in charge of your game and make this week count!

"Shake It Up! Big Dreams and Bold Choices On The Road To Success" is available at ManginelliGroup.com. Shake It Up is short, easy to read chapters to help you in everyday life and business to stay on the road to success.

"Dan's approach isn't preachy or allknowing, but rather he comfortably combines his ownenergetic perspectives with the best content from some ofthe greatest achievers of our lifetime. It's one of the bestbusiness books of the year for sure."

~Gary Acosta

Co-founder and CEO of the National Association of HispanicReal Estate Professionals (NAHREP)

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