Great For A Day

In a meeting last week with a very productive accountability group, themembers recounted their outcomes for the prior week. Some shared achievementswhile others justified not getting everything they had planned done. Achievingsuccess every day is not an easy task. So many of us show up each day givingsome effort and once in a while we have that day when we are truly great. Youknow, that rare day when you are on task, unstoppable, and giving it everythingyou have without fear.

As I listened to stories of triumph from some in the group, I also heardapologies and explanations from those who didn't do all of the things that theyknow leads to success. This led me to close the meeting by sharing a quote I'dheard; "It's easy to be great for a day, but to achieve greatness you must begreat every day". This is what separates the average from the achiever. Thinkabout it. It is easy to diet for a day, but true health comes from eating rightevery day. Going to the gym for a single day won't do a lot for us either. Tostay in shape we have to find ways to exercise daily.

On my drive back to the office I was trying to remember the source of myquote but couldn't quite put my finger on it. With the assistance of Google Iwas reminded that it was the legendary baseball player Willie Mays who said, "Itisn't hard to be good from time to time in sports. What is tough is being goodevery day." I kind of changed it around a bit but the concept is the same. It is easy to make prospecting calls for a day. It's easy to go out and meetpeople for a day. It's easy to be uncomfortable for a day. But to be great, youhave to find a way EVERY DAY to make calls, meet people, and get comfortablebeing uncomfortable. Only then can you be an achiever.

This week instead of having just that one day where you are feeling itand want to take on the world. Find a way to want it every day. Make it a habitand that habit will become a ritual. Take your first steps to greatness todayand make this week count!

> "Shake It Up! Big Dreams and Bold Choices On The Road To Success" is available at

ManginelliGroup.com. Shake It Up is short, easy to read chapters to help you in everyday life and business to stay on the road to success.

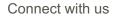
"Dan's approach isn't preachy or allknowing, but rather he comfortably combines his ownenergetic perspectives with the best content from some of the greatest achievers of our lifetime. It's one of the bestbusiness books of the year for sure."

~Gary Acosta

Co-founder and CEO of the National Association of HispanicReal Estate Professionals (NAHREP)



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Upcoming Events

How To Move With The Market - Series

Thursday, May 25, 2017

TIME: 11:00 AM – 2:00 PM PLACE: Temecula Library 30600 Pauba Rd, Temecula, CA 92592 RSVP: Meggan Harrison – mharrison@spfcnet.com