



MANGINELLI G R O U P

Manginelli Group

November 2016



Most of us want more - to have more and be more. But are we truly ready for more to come our way? As we enter goal planning season, I am blessed with the privilege of sitting and writing goals with "up and comers". Often, as I review the first draft, it looks like a laundry list of everything they want in life, including more business than they would be able to handle if they actually received it all today.

Imagine if you were to build a house on loose soil. It might stand for a while, but without a strong foundation it will inevitably fall. As you begin your goal writing this season, take the time to build the foundation before building the house. Develop a plan that will allow you to handle the achievement of your goals. Think of it like a party you are hosting. Before the guests arrive you have to make sure you have enough drinks, food, places for people to sit and activities for them to enjoy themselves. Heck you would start shopping and planning weeks in advance.

Make 2017 your party and plan for success. Be sure you have a strong foundation in place so you are ready for the years success. Early in my career I told someone that "success will be knocking at my door any second"! He replied, "Have you even built a door?" This week build your door so success has a place to knock. Get ready and make this week count.

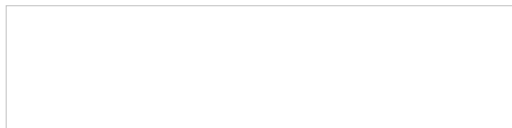


Big Dreams & Bold Choices On The Road To Success

"In business and in life, staying positive in difficult circumstances is not an easy task. We are going to experience adversity. The real question is 'How will we approach it when it comes?' Dan Manginelli's answer to that is, 'As an opportunity to take action and move forward!' His new book Shake It Up! is a chapter-by-chapter personal coaching session with inspiration and ideas to help us do just that."

Steve Emtman
Owner & CEO Defender Development,
1992 #1 NFL overall draft pick

Purchase your copy today.



On The Road

December 7, 2016 - Reno NV

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December 15, 2016 - Murrieta CA Extreme Goal Planning for 2017

Murrieta Chamber
of Commerce
25125 Madison Ave #108
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December 15, 2016
11:00 AM - 1:30 PM
RSVP: gsilkwood@sfcnet.com

If you would like to book Dan for your office meetings, events and sales events, please call us today at (714) 928-1898 or email us at terry@maginelligroup.com